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Alcatel-Lucent Network on Demand

Network Infrastructure as an operational expenditure

Brochure

Alcatel-Lucent Network on Demand
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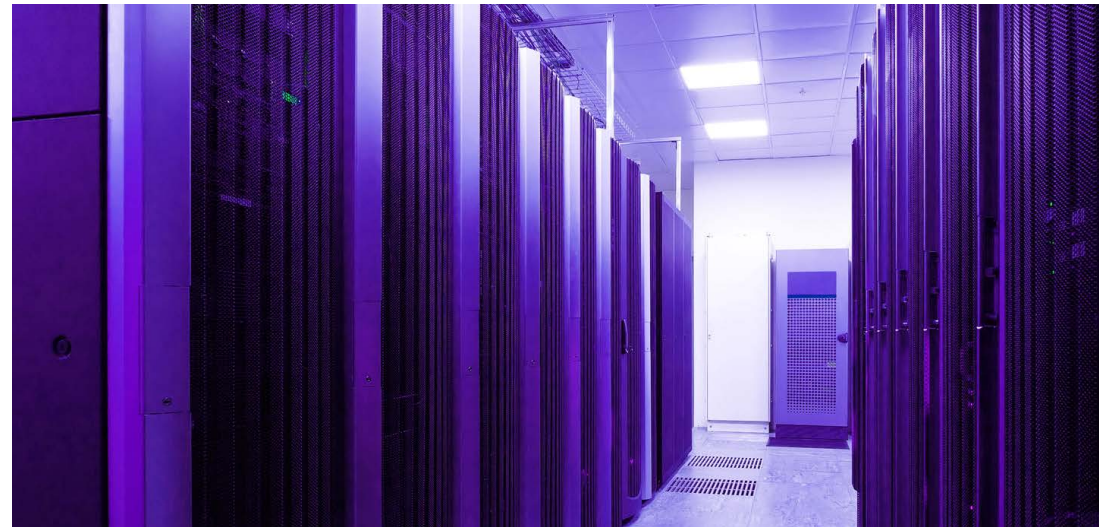
Alcatel-Lucent 
Enterprise

Network infrastructure: Essential for your business

Your business' IT foundation for applications and communications are the local area and Wi-Fi networks that connect end users' devices, servers, communications systems and lately your Internet of Things (IoT) devices. Although acquiring and operating such a network infrastructure can be quite an investment, your business cannot do without it. You might prefer to invest your capital in more meaningful projects than a network. Or perhaps, your network needs to be replaced, but you want to postpone large capital expenditures. Maybe you simply don't want to have assets on your books, only to watch them depreciate in value. In addition, you want your IT staff to do more meaningful work for your business than keeping the network infrastructure running. In other words, you need a network for your business, but it should be cost-effective for your organization.

Network infrastructure as an operational expense

You most probably know the financial advantages and disadvantages of operational expenditure in your business operations. As an example, corporations not having to use working capital keeps the value of the company business high. Another example is governmental organizations having the advantage to spread budgets over time. As an acquisition alternative to purchasing and possibly operating a local area network yourself, you can consider a managed service that can be tailored to the exact service levels that your business requires. Managed services relieve you of the financial burden of managing your assets and operating the local area network.



Alcatel-Lucent Universal Network on Demand Service by authorized ALE Partners

The Alcatel-Lucent Network on Demand service offers an on-premises network backbone, LAN and Wi-Fi access with optional comprehensive management, reporting and support services. Network on Demand is available through authorized resellers who have the knowledge and operational expertise to seamlessly integrate Network on Demand into your IT organization. You will be able to choose the offer that best fits your needs.

- **Standard offer.** Based on capital expenditures, optionally as a managed service.
- **Universal Network on Demand service.** Consumption based, operational expenditures as a managed service. Matching monthly expenditures with actual use of the network infrastructure.
- **Flex Network on Demand service.** Equipment based operational expenditures as a managed service. Matching monthly expenditures with the actual size of the network infrastructure.

Network Infrastructure Offers

Offer	Standard	Universal NoD	Flex NoD
Expenditure	Capital	Operational	Operational
Payment base	Equipment	Daily connections	Equipment
Payment	Once	Monthly	Monthly
Managed service	Optional	Included	Optional
Duration	Lifetime	24-72 months	24-72 months
Product warranty	Lifetime	24-72 months	24-72 months
Software updates	Sold separately	Included	Included
Support	Sold separately	Included	Included

Benefits

With Network on Demand, your network infrastructure

- Is Operational Expenditure that keeps assets from your books
- Has the option to purchase equipment at a Fair Market Value
- Can be delivered as a managed service

Depending on your needs you can choose either a short-term or long-term subscription

Usage-based billing can reduce costs for inactive days, such as holidays and weekends, or for workweek days that your mobile workforce is off-site, making your network infrastructure adaptive to your business demands.

With technology life cycles getting shorter, Universal Network on Demand gives you the ability to adopt new technology faster without having to worry about your depreciating capital expenditures.

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Features

Network on Demand services provide an economical alternative to a network infrastructure based on the field-proven hardware and software from our network equipment portfolio. This equipment is serviced by experienced resellers and widely used by many customers around the world. A smart selection of equipment is available through the Network on Demand services. This selection contains the Alcatel-Lucent OmniSwitch® LAN, Alcatel-Lucent OmniAccess® Wi-Fi and Alcatel-Lucent OmniVista® Network Management. The products are based on three innovative technologies:



Unified Access

The technology that allows businesses to manage security when users access the network from several different types of devices and access methods



Smart Analytics

The ability to collect and analyze network infrastructure data to provide meaningful business

Information, improving the quality of the experience.



Intelligent Fabric

The design, deployment and operations of a network infrastructure simplified.



**With Network on Demand, you can put more focus
on your core operations. For more information on
a network infrastructure as a service with Network
on Demand, please visit us at:**

www.al-enterprise.com

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Alcatel-Lucent Network on Demand

We are ALE. We make everything connect by delivering technology that works, for you. With our global reach, and local focus, we deliver networking and communications. On Premise. Hybrid. Cloud.

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